



LEADING MARKS Identifying Solutions

Did you know that many of the products that we carry for marking and traceability offer complementary solutions for other manufacturing processes?

These companies' core disciplines have allowed them to create niche opportunities for solutions specific to marking processes but their overall product capabilities are solid, high quality solutions that industry needs to improve efficiency, safety, and ultimately the bottom line.

These related products include:

- Fume Extractors
- Soldering Irons
- Impact Presses
- Electrical Connectors
- Compression Equipment
- Tapping Tools
- Vision Systems

About Laurie Barcaskey

Laurie Barcaskey, President of Leading Marks, LLC is an authorized manufacturer's representative and distributor with a presence in Pennsylvania, Ohio, West Virginia and Maryland. She works with organizations across the US to evaluate their manufacturing processes and find solutions. Laurie has over 30 years experience in manufacturing processes, both in sales and on the shop floor.



Vision Systems

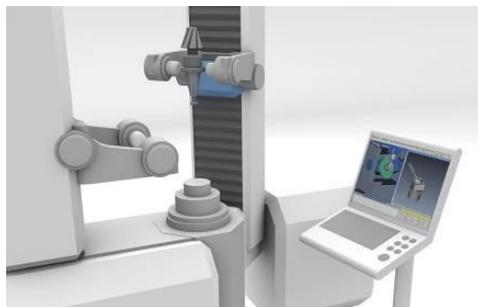
As companies seek to improve processes within their organization, vision systems are an integral part for confirming parts during assembly, tracking through production, and inspections. From handheld scanners to in-line sensors and cameras their addition through reading 1D and 2D barcodes, as well as RFID, use standard interfaces and can be easily integrated to simplify complex processes.



With handheld scanners 1D and 2D bar codes from labels to the hardest to read direct-part mark (DPM) codes you can deliver industry leading- read rates, and help to reduce costs, throughput, and control the traceability.



In-line cameras and sensors can be fix-mounted to meet the environmental conditions, protect against electrostatic discharge and even verify the bar codes.

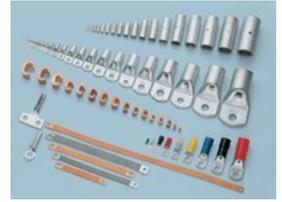


Contact Us Today

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Electrical Connectors & Compression Equipment

Whether you are an electrical installer or panel shop builder the quality and cost of consumables impact the ability to deliver on-time within budget.



Consider Leading Marks when your next requirement arises for:

- connectors for both copper and aluminum cables
- cable fixing elements in polyamide, brass and stainless steel



Manual and battery-powered mechanical and hydraulic tools compliment the tasks to:

- compress joints
- compress cable terminals
- cutting and stripping wire and cables



Laurie is a proud member of:



Tapmatic Tools

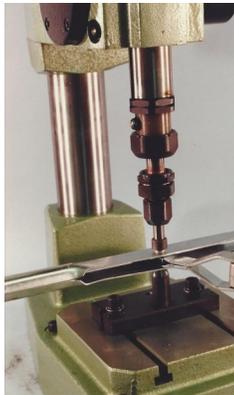
Looking for tools to support your CNC processes? Look to Leading Marks for synchronized tapping or rigid tapping. The tools offered increase productivity with using self-reversing tapping attachments on a conventional drill press or milling machine.

A wide variety of tap holders and tapping heads help you to achieve the best for component manufacturing.



Impact Presses

Impact presses offer consistent impact through spring-actuated energy sections that can be easily adjusted. Simple increases or decreases of the compression on the spring adjusts the striking force of the press.



Impact presses are ideal for marking, crimping, assembling, riveting, stamping, bending, punching and more. Key features include:

- Impact never varies, regardless of product thickness
- Superior quality
- Simple low maintenance solution

Soldering Irons

With a wide range of soldering irons with low life cycle costs; Hexacon has set the standard for these tools. Their high-quality powerful soldering irons bridge the gap between small pencil irons and larger industrial soldering tools. With high watt density, they are well matched to high speed production.



Fume and Filtration

Manufacturing processes can cause hazardous conditions including toxic fumes, gases, aerosols and particulates that can be harmful to your employee's health. Even nontoxic substances affect workplace air quality by dust and odor nuisance. Adding a fume extractor or filtration system to your line can eliminate many of these hazards.



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Industries Served

Leading Marks is a partner to the following industries:

- Aerospace
- Automotive
- Casting & Forging
- Construction
- Craftsman/Artisan
- Electronics
- Fabrication
- Facility Management
- Field Services
- Firearms
- Food & Beverage
- Furniture
- Injection-Molding
- Jewelry
- Medical
- Metalworking
- Military & Defense
- Oil & Gas/Petrochemical
- Pharmaceuticals

Marking and Traceability

While marking and traceability are the core business for Leading Marks, we find that organizations are seeking partners that can provide diversified solutions to operate efficiently and reduce costs. New technologies such as mobile apps, take bar code marking to new levels. They integrate processes from the shop floor with the front office and can extend include end-users. Apps provide opportunities to eliminate redundant data entry, eliminate paper forms and provide near real-time electronic reporting using smart devices.

Marking Solutions for hand-held, stand-alone and integration include

- Dot peen
- Laser
- Impact
- Ink marking
- Thermal Labeling